

EZ Floor, Inc

Distributor Requirements

Distributor/
Company Name: _____
Contact Person: _____
Date: _____

- Responsible for training/servicing existing and new contractors/installers in agreed upon territory.
- Responsible for handling customer service situations and construction quality control issues.
- Responsible for marketing/promoting EZ Floor, Inc in the assigned territory. This will include, but not limited to:
 - 1.) Media Advertising
 - 2.) Trade/Home Shows
- Distributor will have a dedicated EZ Floor, Inc sales staff
- Distributor must carry a sufficient delivery capacity to cover his assigned territory.
- Distributor must carry a minimum of ____ truckload(s) of product at all times to cover assigned territory.
- EZ Floor Inc panels must be on display at all locations associated with distributor.
- Distributor must recruit and develop a network of trained building, heating and plumbing contractors in assigned territory.
- Distributor must provide quarterly reports/updates on all activity in the assigned territory. This report will include but is not limited to:
 - Explanation why sales have increased or decreased.
 - A brief forecast of future sales (for production purposes)
 - Significant projects and recording of such
 - (i.e. photo's/ news articles)
- Distributor agrees to promote/sponsor Training/Field Seminar in assigned territory as often as is necessary.

*****Exclusive Rights to assigned territory are available. See an EZ Floor, Inc Management staff for details.

If Agreed: (please fill out)

Print: _____

Signature: _____

Date: _____

EZ Floor Inc Management Staff

Print: _____

Signature: _____

Date: _____